

The United Kingdom Votes

52% Leave 48% Remain

24 June 2016

The United Kingdom (UK) has voted to leave the European Union (EU) in a shock decision that has sent global markets plummeting. It has been over 40 years since the UK last voted to stay in the EU and sentiment towards the common market has shifted dramatically. Whilst the margin was narrow (52%/48% at the time of writing), it is a far cry from the 1975 decision to stay in the EU by 67% to 33%.

Concerns regarding EU membership have boiled over and the decision to leave means majority of the population are concerned about the following statements:

- The EU is struggling to address the migrant crisis and the UK cannot control its borders.
- EU law is restricting trade deals and relationships with nations outside the EU.
- Funds contributed to the EU could be spent on national priorities such as education, national health services and housing.
- EU is restricting national sovereignty.

Concerns regarding EU membership are evidently at the front of mind for 52% of UK's population, but many statements made by the Brexit campaign have been overstated in order to conjure doubt within the UK as to whether EU membership is beneficial. Whilst the UK have voted to leave, we believe that economically the UK currently receives more value from the relationship than it will from the imminent exit. There is no doubt that EU membership and being able to trade freely across the EU contributes to better job prospects and security within the UK. Additionally, the vote to leave will create an economic shock that is likely to cause public spending cuts, job losses and financial insecurity.

The UK exit from the EU is a significant risk facing the global economy and skews risk to the downside globally. The EU exit will impact the UK economy through trade barriers with the EU and a fall in foreign direct investment as a result of higher trade costs. This will impact growth in the region and force the European Central Bank to undertake further monetary policy easing, and it will also likely see the Bank of England and the US Fed delay monetary policy tightening.

Long term risks of the EU exit will depend on the post-exit relationship between the UK and EU. Global markets will be negatively impacted furthermore if the relationship is one that restricts trade between non EU and EU members. A free trade agreement will most likely be implemented but the trade benefits of staying in the EU outweigh current free trade agreement models. UK growth will be further impacted if the free movement of labour is obstructed, particularly for lower skilled workers. Majority of the risk though is associated with the impact on market sentiment.

The leave vote has created more uncertainty in financial markets and as a result safe haven assets such as gold and bonds have rallied. Gold broke through US\$1,360 as investors flooded to the asset in order to protect their investments. There was also a 'flight to quality' in bond markets as investors sought shelter in perceived higher quality bond markets such as Germany, France and the US. This drove German Bund 2 and 5 year yields into negative territory. The implication of the leave vote has sent global equities plummeting, in particular companies with revenue exposure to the UK.

ASX listed companies with revenue exposure to the UK economy are particularly impacted. Companies in the financial sector within this group have experienced the greatest impact on fears that investors will not be comfortable engaging the UK equity market which is likely to see outflows from UK funds. Financials are also heavily reliant on the free movement of labour within the EU and additionally, banking within the EU is currently possible by EU legislation. The vote to leave has created uncertainty regarding these issues.

The GBP and EUR have plummeted as anticipated in the event of the leave vote, with the GBP falling to levels not seen since 1985. We however don't believe that a recession in the UK is likely because the UK's fiscal position is improving and a weaker GBP is beneficial to exporters and will improve the UK's trade balance. The USD has appreciated and is putting downward pressure on commodity prices which may trigger further RBA rate cuts along with a falling AUD as global markets turn risk off.

A UK withdrawal from the EU has a 2 year negotiation deadline under Article 50 of the Lisbon treaty with the possibility of extension so it should be noted that the UK is not leaving the EU immediately. The greatest impact is on market sentiment rather than the economic effects of an exit. UK economic fundamentals will likely remain strong and the period of negotiation will see the UK gain access to the common market without significant trouble. A major concern of the leave vote is that it raises questions over the implementation of structural reforms and the possibility of an EU breakup. It is likely that a number of other EU nations such as Sweden and the Netherlands will express interest in holding similar referendums. Additionally, it is also possible that the vote to leave will strengthen the separatists in Scotland who could petition for admission to the EU or a second Scottish Independence referendum. Politically, the vote to leave the UK will likely cost David Cameron his job as Prime Minister as he staked his reputation on keeping the UK in the EU. These factors will heighten the strain in the Eurozone going forward.

Prepared by: David Pobucky

Reviewed by: Paul Saliba

Important Information

This report is prepared by the IOOF Research team for Western Pacific Financial Group Ltd ABN 35 050 159 156 AFSL 224662. This report is not available for distribution outside Australia and may not be passed on to any third person without the prior written consent of Western Pacific Financial Group.

Declaration of interests: Western Pacific and/or its associated entities, directors and/or its employees may have a material interest in, and may earn brokerage or other fees from, any securities or other financial products referred to in this report, or may provide services to, do business with or seek to do business with the company referred to in this report. Western Pacific and associated persons (including persons from whom information in this report is sourced) may do business or seek to do business with companies covered in its research reports. As a result, investors should be aware that Western Pacific or its associates may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as a single factor in making an investment decision. A list of material interests of Western Pacific and its associates, and product issuers referred to in our research reports, can be found on the following IOOF website link http://www.ioof.com.au/adviser/investment_funds/ioof_advice_research_process

The information contained in this report is for the use of advisers of AFSL entities authorised by Western Pacific in writing.

General Advice Disclaimer: The information in this report is general advice only and does not take into account the financial circumstances, needs and objectives of any particular investor. Before acting on the general advice contained in this report, an investor should assess their own circumstances or seek advice from a financial adviser. Where applicable, the investor should obtain and consider a copy of the prospectus or other disclosure material relevant to the financial product before making any investment decision to acquire a financial product. It is important to note that the price or value of financial products go up and down and past performance is not an indicator of future performance.

Analyst Certification: This report has been prepared and issued by the Research Team's Analyst, David Pobucky who certifies that: (1) all of the views expressed in this report accurately reflect his or her personal and professional views about any and all of the subject securities or issuers; and (2) no part of his or her compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed herein.

I, David Pobucky, and/or entities in which I have a pecuniary interest, have an exposure to the following securities and/or managed products referred to in this report: Nil.

Western Pacific believe that the information contained in this report has been obtained from sources that are accurate, but has not checked or verified this information. To the extent permitted by the law, Western Pacific, its related bodies corporate, its directors, officers, employees, authorized representatives and agents accept no liability for any loss or damage arising from or in connection with any action taken or not taken on the basis of the information contained in this report, or in relation to, the contents of or omissions in this report.

This report is current as at the time of publication but may be superseded by future publications. You should confirm the currency of this report and obtain summary information about: material interests and Research analysts' holdings; the qualifications and experience of the IOOF research team; and the coverage, criteria, methodology and spread of ratings from http://www.ioof.com.au/adviser/investment_funds/ioof_advice_research_process

If an investor requires access to other research reports they should ask their adviser who can obtain these from their dealer group intranet.